

edgeable in different functional areas becomes ever more vital. To meet the challenge of a constantly changing and evolving acquisition workforce, DAU is extending its classroom capabilities through the establishment of regional campuses nationwide. The University is stepping forward and taking full advantage of new technology to provide continuing education and distance learning that meets the immediate needs of the acquisition professionals where they need it most—in the workplace.

The opening of the DAU Huntsville campus is a major element in the DAU transformation process to place staff and faculty closer to major concentrations of the acquisition workforce. The transformation and reorganization of the University focuses on having five regions:

- DAU Capital and Northeast Region, Fort Belvoir, Va.
- DAU Midwest Region, Wright-Patterson Air Force Base, Ohio
- DAU South Region, Huntsville, Ala.
- DAU Mid-Atlantic Region, Patuxent River NAS, Md. (opening in April 2002)

- DAU West Region, San Diego, Calif. (later in 2002).

“This is a dramatic step for transformation of the DoD acquisition workforce,” McCullough concluded. “It is the culmination of efforts to reengineer our courses and prepare for an expected influx of over 50 percent of the workforce over the next five years. DAU South Region will be on the leading edge of that transformation.”

NOTICE

The PEO/SYSCOM Commanders' Conference presentations are no longer linked to the Defense Systems Affordability Council (DSAC) Web site. Presentations from the Oct. 23-25, 2001, conference can now be downloaded from the Director, Acquisition Initiatives Web site at <http://www.acq.osd.mil/ar/peconf2001.htm>.

Editor's Note: For more information about DAU, course descriptions, or how to register for DAU courses, visit the DAU Web site at <http://www.dau.mil>. More information about Huntsville and Area Attractions is available on the Huntsville Home Page at <http://www.ci.huntsville.al.us.3>

Intellectual Property: Navigating Through Commercial Waters

ISSUES AND SOLUTIONS WHEN NEGOTIATING INTELLECTUAL PROPERTY WITH COMMERCIAL COMPANIES

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The concept of Intellectual Property (IP) is fundamental to a capitalist society. A company's interest in protecting its IP from uncompensated exploitation is as important as a farmer's interest in protecting his or her seed corn. Often companies will not consider jeopardizing their vested IP to comply with the government contract clauses that have remained in use since the days when DoD was the technology leader and frequent funder of research programs. We must now create a new environment for negotiating IP terms and conditions that protect the true interest of the government—incorporating technologically advanced

solutions into the weapons systems and management systems we deploy.

This guide was created for the government acquisition community (i.e., contracting personnel, legal counsel, and program managers) and its industry partners as a tool to equip them with new ideas and solutions to address the IP issues that divide us in the negotiation process.

Currently published online, the guide may be downloaded from the Director, Acquisition Initiatives Web site at <http://www.acq.osd.mil/ar/doc/intelprop.pdf>.

